

## Accountants and bookkeepers

**Are you thinking about selling your firm?**



- **Unlock your true value**
- **Maintain your legacy**
- **Empower your clients and staff**





**SALHAN**  
Accountants

## Salhan Accountants is looking to expand...



We're a young, dynamic and award-winning accountancy practice known for excellent client service, technological innovation and a nurturing culture. Recognising the shift our industry is going through, we're looking to expand.

We help you maximise return for your practice now – so you're not faced with the considerable changes and costs required to stay on top of the Government's digitalisation agenda.

**Our aim is to build on the strong legacy you've established – making your firm, clients and staff fit for the future.**

For more than 20 years

we've been championing  
service and innovation  
in accountancy



### English Women's Award

Our Director, Anjulika Salhan, won the **English Women's Award** in both 2019 and 2018 for her contributions to finance and accountancy



### Independent Firm of the Year

Named **Independent Firm of the Year – Wales & Midlands** at the British Accountancy Awards 2018



### Independent Firm of the Year

Shortlisted for **Independent Firm of the Year – Wales & Midlands** at the British Accountancy Awards 2017

## Firm of the Year

Won **Firm of the Year – Midlands** at the British Accountancy Awards 2016 .....



## Tax Investigations Team category

Shortlisted in the **Tax Investigations Team category** at the Taxation Awards 2016



## Independent Firm of the Year

Won **Independent Firm of the Year – Midlands** at the British Accountancy Awards 2015



## Midlands Accountancy Firm of the Year

Named **Midlands Accountancy Firm of the Year** by Corporate Live Wire





## **Boutique Firm of the Year**

Finalist the **Boutique Firm of the Year** category at the Society of Trusts and Estate Practitioners (STEP) 2014/15 Private Client Awards



## **Services to Accountancy**

Shortlisted as a finalist in the **Services to Accountancy** category at the British Indian Awards 2014



## **Independent Firm of the Year**

Shortlisted for **Independent Firm of the Year – Midlands** at the British Accountancy Awards 2013

## Business of the Year

Named **Business of the Year** at the Institute of Asian Businesses Awards 2012



## Entrepreneur of the Year

Won **Entrepreneur of the Year** at the Birmingham Chamber of Commerce Group Business Awards 2012



## Best General Tax Practice

Highly commended in the **Best General Tax Practice** category at the 2011 Taxation Awards



## ...With a unique and refreshing approach

Our expansion drive isn't about achieving a return on capital within two years or extracting excessive profits from the practices we acquire. Rather, it's about building relationships, investing and helping every part of the business grow sustainably.

### **Fair and transparent deal structure**

We pay a fair market value based on your GRF, and with a deal structure that reduces risk to you.

### **Be as involved as you want to be**

You can stay part of the practice as a legacy partner and be rewarded for referrals. Or you can make a clean break and move on to the next thing. You choose what you want your future involvement to be.



## We take care of your clients

We focus on retaining and developing all your clients, not just the top revenue generators – so everyone gets the service you want them to have. Not only do we commit that we won't raise fees for a set period, but we also promise to enhance service and support digitalisation with our cutting-edge technology.

### Client

*"I'd heard about Salhan Accountants, but I didn't expect the service I got. They paid so much personal attention even though I run a very small business."*

### Client

*"Salhan Accountants are a professional, proficient, knowledgeable firm and always on top of their game."*



## We look after your staff



People like working for Salhan. We're a family business known for offering strong career development, a motivating environment and a great work/life balance. We welcome your staff into our family with a managed transition, which introduces them to our culture and ways of working, trains them in our technologies and gives them great opportunities.

### Accountant/Team Leader

*"Salhan Accountants is a great firm to work for. Not only do I get to help others, but I've also made lots of great friends due to the friendly environment."*

### Assistant Accountant

*"I learned very new things very quickly due to the great help I was given. My career has progressed in ways I didn't know it could."*





**SALHAN**  
Accountants



## Awards



THE  
ENGLISH  
WOMEN'S  
AWARDS  
2015  
WINNER



Tolley's  
TAXATION  
AWARDS 2016  
FINALIST



The British Accountancy  
AWARDS 2015  
WINNER

THE  
ENGLISH  
WOMEN'S  
AWARDS  
2015  
WINNER



British  
Accountancy  
Awards

BUSINESS  
Awards Winner  
CORPORATE *LiveWire* 2014



STEP  
PRIVATE CLIENT  
AWARDS  
2014 | 15



The British Accountancy  
AWARDS 2015  
WINNER



TAXATION  
AWARDS 2011  
FINALISTS

## Let's discuss opportunities

Contact Madan Salhan to discuss your current thinking, our approach and potential opportunities to work together.



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