

FIBER – THE ESSENCE OF PAPER



"fiber is the essence of paper – the key to achieving the strength, durability, and quality needed for a high-performance end product. In the same way, partnership is the essence of sustainable growth. We pride ourselves on going above and beyond the traditional supplier / customer relationship.

For more than 20 years, MEPCO has earned a stellar reputation for collaborating, innovating, and maximizing value for our partners. From operational excellence to environmental, social, and governance leadership, we have an established and renowned commitment to supporting customers, suppliers, and communities.

Since our journey started two decades ago, we've won many trophies, accreditations, and prizes. Our crowning achievement is the continued satisfaction of our partners."

Sami Al Safran, CEO, MEPCO

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Fiber is the essence of paper.
Partnership is the essence of sustainable growth.

For more than 20 years, MEPCO has been a pioneer in manufacturing and environmental innovation within the paper industry. Since our founding in 2000, we've become known for using high-quality raw materials to deliver cutting-edge products.

Over the years, we've established our sister recycling company WASCO; developed local talent while attracting international expertise; invested in automation; become a public company; and led the way with sustainable production. We're now the largest paper manufacturer in the Middle East, working in partnership with customers in more than 50 countries.

This leadership continues as we all grapple with the effects of Covid-19. The paper industry plays an essential role in the supply chains of products essential to the coronavirus response and post-pandemic recovery. From food and medical supplies to logistics and e-commerce, high-performing and sustainable packaging underpin success. In fact, it's more important than ever. Together with our employees, customers, and suppliers, we're working tirelessly to support people and businesses worldwide.

We continue to reinforce our strong commitment to quality, helping you and your end users benefit from new levels of innovation and value. We look forward to working with you to foster sustainable growth.

MEPCO has a diverse, world-class product offering used in various industries



Packaging Industry



Construction Industry



Furniture Industry



Portrait of a Paper Industry Pioneer



6 containerboard products



9 specialty paper products



3 paper machines



500,000 tons of annual installed capacity



Global presence across 50+ countries



Fast delivery across 5 continents

Why MEPCO

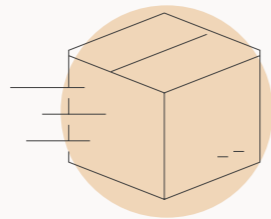
When we speak to our customers, they tell us how much they appreciate MEPCO's attention to detail – from product quality through to order management and on-time delivery.

It's a true partnership, with a laser focus on boosting your agility in today's competitive market. This collaboration has never been more important or valuable.

01.

One-stop shop for streamlined logistics & economies of scale

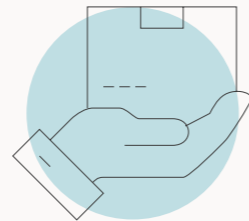
Our extensive product range includes 6 containerboard and 9 specialty paper products, with base weights from 90 to 550 gsm. Plus, our solutions – including logistics, planning, and international trade – help you manage costs and optimize your stockholding. You therefore benefit from robust business continuity and can consistently exceed customer expectations.



02.

Exceptional performance and durability

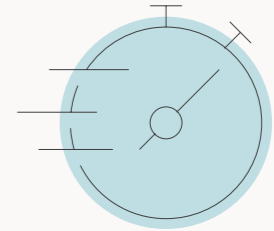
We pride ourselves on our high-quality, high-strength products. When you partner with MEPCO, you have confidence you're getting products that enhance your reputation and give you a competitive edge. It's an easy way to boost resilience in the post-coronavirus market.



03.

Fast lead times

Our 3 advanced paper machines – boasting 500,000 tons of annual capacity – operate at very high speeds. You therefore benefit from greater productivity, efficiency, and cost competitiveness. Plus, you can maintain robust supply chains because we deliver quickly to 5 continents.

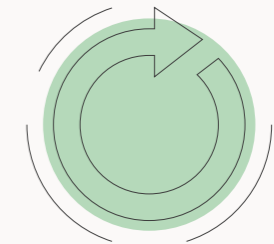


04.

Sustainability leadership

Our 360-degree approach to sustainability makes us a key partner in your green supply chain.

For example, 90% of our raw material comes from our subsidiary WASCO, the Middle East's leading recycling collection and sorting company. Our location puts us at the forefront of innovation in terms of optimizing resource use in production, and we've grown into a regional powerhouse with international standards and capabilities. These are just a few reasons why we won Paper Recycling Company of the Year for the second year running at the Middle East Waste & Recycling Awards.



"We consider MEPCO to be one of our greatest business partners. They understand business value, work according to customer needs, and show continuous improvement in all areas"

Arslan Aslam, Production Manager, Sonoco Saudi Co (Saudi Arabia)



"We were looking for a supplier whose product quality matched our production standard. MEPCO achieves this for us consistently, plus they deliver to our plants with short lead times. Staff shows clear commitment, and there's excellent communication between us and their team"

**Joseph Noujeim, Senior Procurement Manager,
Indevco Group (Lebanon)**

Our Solutions

The essence of an effective partnership is collaboration. Working as an extension of your business, we help you optimize inventories and lead times, maintain continuity, and serve your customers efficiently and profitably. We offer a range of solutions to support your business, including logistics, international trade, and planning support.

01.

Logistics excellence

"You give us complete peace of mind and make processes so easy," is common feedback we get from customers. And, in today's climate, this adds tremendous value.

This streamlining is in large part due to our comprehensive logistics solution, which is centered around your business needs. It means we deliver according to your requirements so onward processing is simple – whether it's shipping to your preferred port, sending to your warehouse, or delivering straight to your manufacturing facility. And it means we continually find ways to reduce your logistics costs.

Importantly, you also get fast lead times. Our facility is just 10 km away from Jeddah Sea Port on the Red Sea – the ideal hub for quick regional and international delivery to 5 continents.

03.

Planning support

We want you to have maximum agility when it comes to serving your customers, so we work closely with you to manage risk and costs. For example, we've mapped out companies' future requirements and then planned deliveries to optimize storage needs and inventory levels.

As a one-stop shop with a diverse product range, we're also able to reduce lead times on multiple products. That way, you receive all the components you need at the same time, and can maintain your supply chains even if external factors are causing widespread disruption.

02.

International trade expertise

When we talk about our strong offering and commitment to helping you grow your business, trade expertise is a key element. We have detailed knowledge of international trade terms and regulations. This means we can customize the service you receive, from basic transport through to a fully-managed customs process.

Our experts can also determine the best international delivery options for you, factoring in shipping and landed costs. We've saved companies thousands of dollars per shipment by finding creative routes that streamline clearance and warehousing while speeding up delivery.

**More than 20 years of
international partnership**



"When we started working with MEPCO, we were looking to improve our commercial offering and diversify our current supplier base. MEPCO stands out for stock availability – it's held locally and is easy for us to access. Their prices are competitive, and products run well on our machine"

Martin Thompson, General Sales Manager, John Hargreaves (UK)



"We used MEPKRAFT and greatly appreciated MEPCO's efforts on our behalf – service, quality and lead times were excellent. I'd recommend MEPCO to others"

Cristina Corti, Purchasing Officer, Adda Ondulati (Italy)

Our Products

We're a one-stop shop with a broad range of high-performance products used in packaging, construction, and furniture applications. From containerboard to specialty paper products – and from 90 to 550 gsm – we make it easy to benefit from quality, innovation, and value.

Containerboard Products

MEPFLUTE
MEPLINER
MEPDUAL
MEPCHEM
MEPKRAFT
MEPWHITE

Specialty Paper Products

MEPCORE
- 200X
- 350X
MEPGYPSUM
- Ivory
- Ivory green
- Ivory pink
- Grey
- Grey green
- Grey pink
MEPLAMINATE

MEPFLUTE



High-Performance Fluting.

High-Performance Fluting.
Corrugating medium for corrugated boxes



Benefits:

- Reliable impact protection thanks to innovative cushioning
- Superior stacking strength
- High speed forming and bonding on corrugators

Ideal for:

- Beverages
- Consumer durables
- Detergents
- Industrial goods
- Processed food

Available in base weights from 90 to 200 gsm

MEPLINER



The High-Strength Testliner

Outer and/or inner liner for corrugated boxes



Benefits:

- Attractive, smooth surface ideal for high-quality printing
- Bottom surface designed for easy bonding with the corrugating medium
- Reliable compression
- Superior stacking strength
- Exceptional water resistance

Ideal for:

- Beverages
- Consumer durables
- Detergents
- Industrial goods
- Processed food

Available in base weights from 90 to 200 gsm

MEPDUAL



Fluting & Testliner in a Single, Innovative Product

Corrugating medium + outer and/or inner liner for corrugated boxes



Benefits:

- Reduce your stockholding by using a single product for multiple layers
- Attractive, smooth surface ideal for high-quality printing (when used as a liner)
- Exceptional performance with high-speed forming and bonding (when used as a medium)
- Reliable compression
- Superior stacking strength

Ideal for:

- Beverages
- Consumer durables
- Detergents
- Industrial goods
- Processed food

Available in base weights from 90 to 160 gsm

MEPCHEM



Semi-Chemical Fluting with Superior Temperature & Humidity Protection

Corrugating medium for corrugated boxes



Benefits:

- High performance in conditions with changing temperature and humidity
- Exceptional moisture resistance
- Reliable impact protection thanks to innovative cushioning
- Superior stacking strength
- High speed forming and bonding on corrugators

Ideal for:

- Frozen food
- Fresh food

Available in base weights from 112 to 160 gsm

MEPKRAFT



The Multipurpose Kraft Liner Board

Outer and/or inner liner for corrugated boxes



Benefits:

- Golden hue and smooth surface give a striking appearance
- Ideal for high-quality printing
- Bottom surface designed for easy bonding with the corrugating medium
- Reliable compression and bursting strength
- Exceptional water resistance
- High performance in conditions with changing temperature and humidity

Ideal for:

- Frozen food
- Fresh food
- Beverages
- Consumer durables
- Detergents
- Industrial goods

Available in base weights from 110 to 200 gsm

MEPWHITE



White Top Liner that Enhances Your Brand

Outer and/or inner liner for corrugated boxes



Benefits:

- Enhanced brightness and whiteness showcase high-resolution print.
- Delivers eye-catching box displays

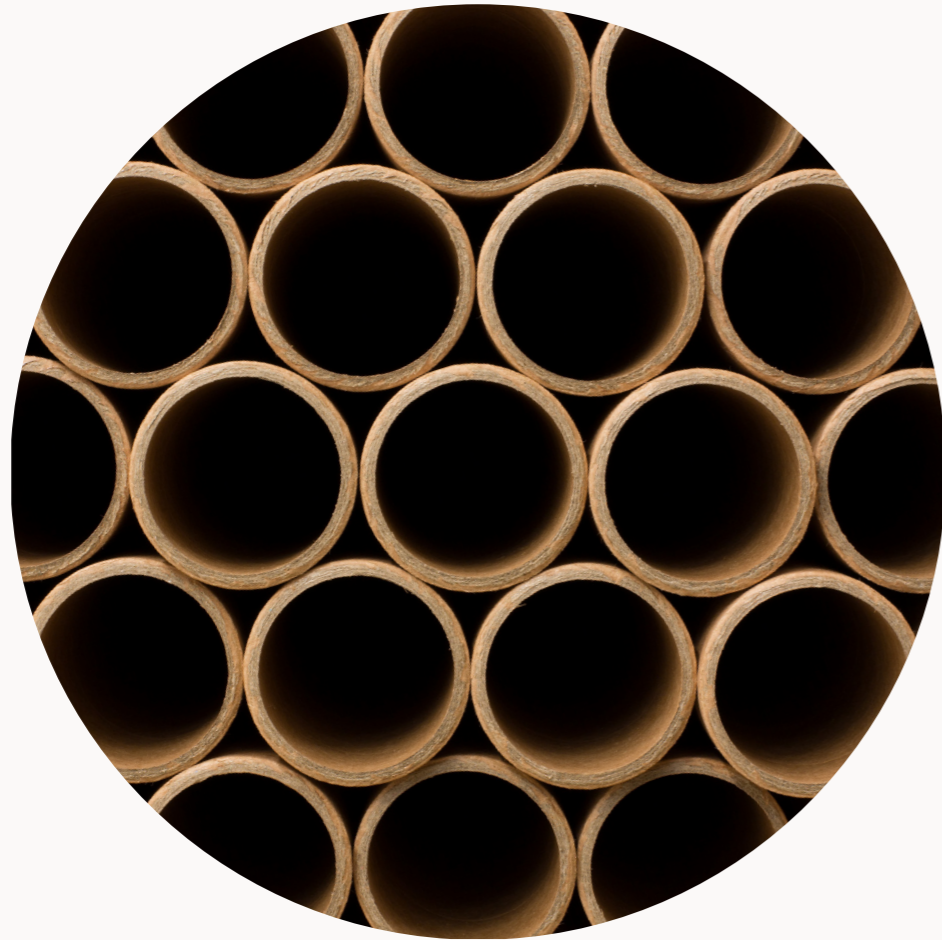
Ideal for:

- Beverages
- Consumer durables
- Detergents
- Industrial goods
- Processed food

Available in base weights from 125 to 200 gsm

MEPCORE

The High-Strength Coreboard



Benefits:

- Superior strength thanks to high-ply bonding, stiffness and ring crush properties
- Exceptional durability.
- High-speed runnability due to high-tensile strength

Grades:

- 200X
- 350X

Ideal for:

- Film
- Tape and labels
- Textiles
- Paper

Available in base weights from 200 to 550 gsm

MEPGYPSUM

The Hard-Wearing Plasterboard Liner



Benefits:

- Flat, smooth board surface due to accurate sizing
- Provides the final board with superior flexural strength

Grades:

- Ivory
- Ivory green
- Ivory pink
- Grey
- Grey green
- Grey pink

Ideal for:

- Interior wall lining systems

Available in base weights from 150 to 220 gsm

MEPLAMINATE

Absorbent Kraft Liner for Beautiful Interiors



Benefits:

- Consistent resin penetration for a perfect finish
- Superior stability
- Flat finishing surface thanks to uniform fiber orientation
- Resin sets quickly, speeding up manufacturing processes

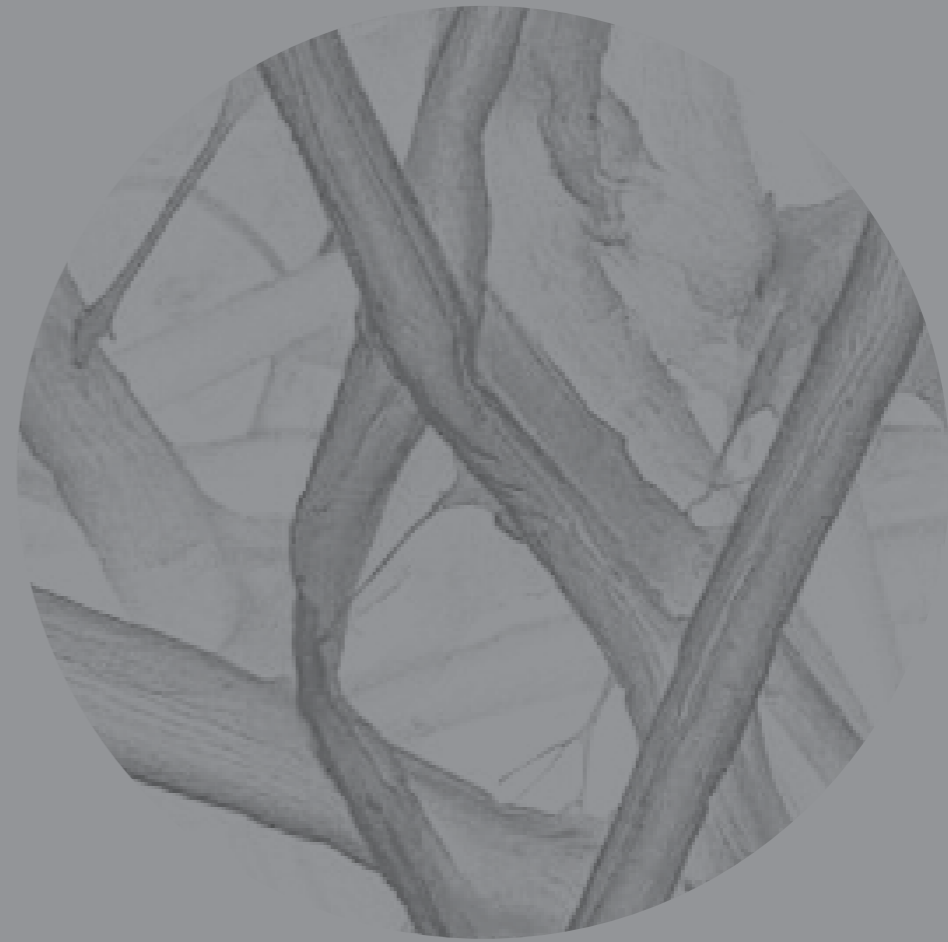
Ideal for:

- Laminated furniture

Available in base weights from 140 to 160 gsm

"MEPCO offers superior quality and consistency. They're extremely flexible with fast delivery, and they adapt to our needs in terms of transport requirements and communication. They're excellent in all respects, with a great team demonstrating great commitment"

Mukhtar Shafer, Group General Manager, Cepack (Egypt)



"We were looking to achieve just-in-time delivery, optimize stock levels, and reduce costs. We were also looking to develop new products with low gsm paper – and work with a supplier that would provide immediate support if there were any quality issues. MEPCO provides just-in-time delivery, and any administrative queries are resolved quickly"

**Ali Jariwala, Vice President – Supply Chain,
United Carton Industries Co (Saudi Arabia)**

Sustainability

We all know the transformational power of paper – the daily impact it has on more than 7 billion people worldwide. Together, we play a vital role in helping people live and work more sustainably.



At MEPCO, sustainability isn't an afterthought or a talking point – it is at the core of what we do every day and how we add value to your business.

After all, paper has a fundamental role to play in protecting the planet, from reducing single-use plastics to enabling the circular economy.

Sustainability has been one of our keys strength for more than 20 years. We've received multiple awards in this area, and have been market leaders when it comes to finding creative ways to show that growth, efficiency, and ecological awareness go hand in hand. Our expertise ensures you're positioned to reap the ongoing benefits of sustainable packaging – and make a positive impact on the environment.



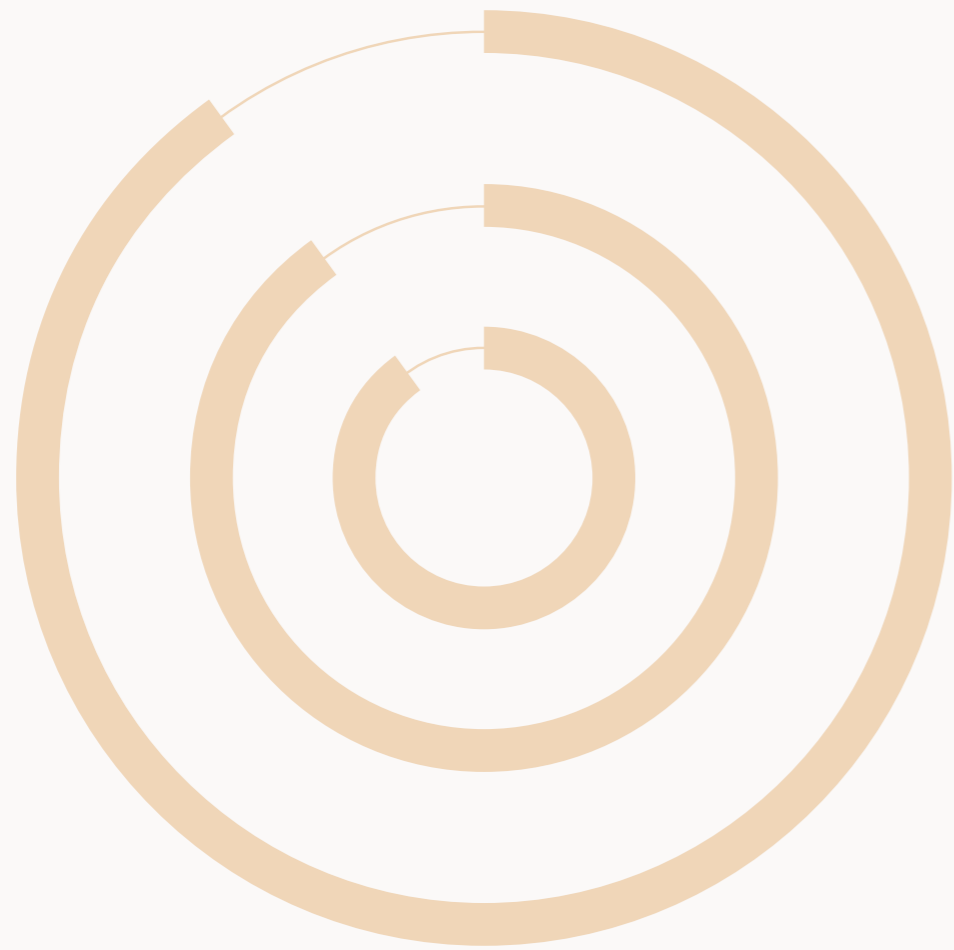
"There's a very good and trustful link between MEPCO and myself. For sustainability reasons, we like to work with local partners – and MEPCO is better quality-wise"

Andre Linke, Global Senior Category Manager – Paper/Board Supply Management, Sonoco (Germany)

Spotlight on: Raw materials

Our wholly-owned subsidiary WASCO is the Middle East's recycling powerhouse – and supplies 90% of our raw material required. Through WASCO, we're at the forefront of recycling innovation and education in the

region, diverting waste from landfill, reducing industry's carbon footprint, and protecting valuable ecosystems. It's the circular economy in action as we help extend the useful life of paper and paper-based packaging.



90%

of MEPCO's raw materials are recovered fibers for recycling

Spotlight on: Innovation

With MEPCO, you benefit from continuous innovation to boost the sustainability of products and production processes. It's one reason we won Paper Company of the Year at the Middle East Waste & Recycling Awards.

We put you at the cutting edge in a world increasingly focused on sustainable paper solutions. Thanks to the developments we've

made in fiber management and utilization, thousands of companies have been able to integrate recycled material into products for the first time. For example, our popular hybrid grades MEPCHEM, MEPWHITE and MEPKRAFT enable this for applications with fluctuating temperatures and humidities, which have traditionally relied on fully virgin fiber-based products.



50%

We've helped customers reduce stock requirements by 50% with innovative products like MEPDUAL, which can be used as both a liner and a corrugating medium

Spotlight on: Water

Water scarcity is a global strategic challenge. We have long pioneered innovation in industrial water cleaning and usage (back in 2013 we won the Water Efficiency Award from Pulp & Paper International, the leading magazine for pulp, paper and paperboard manufacturers

worldwide). And our technology is increasingly being adopted by others. We recycle 70% of the water used in production. And we invest in boosting our water reclamation and treatment efficiency, allowing us to use even more recycled water.



70%

of water used
in production is
recycled

Spotlight on: Energy

We produce 100% of our own power at our dedicated generation facility. Not only does this ensure a sustainable, secure supply, but it also means we are continuously optimizing our energy use. We're regional sustainability pioneers with our internal energy conservation

team, which manages our capacity, optimizes process parameters, reduces idle times, and drives down consumption across operations. This makes MEPCO a leader when it comes to partnering with you to ensure sustainable supply chains.



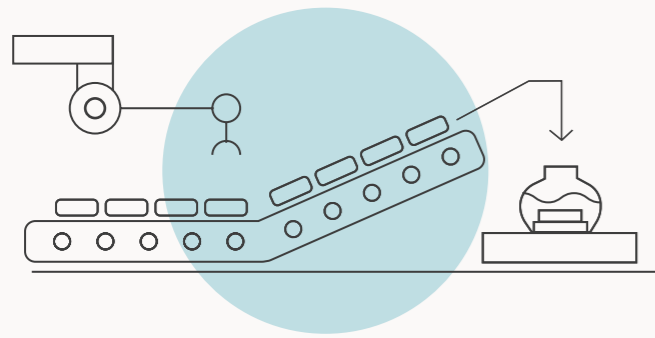
100%

of our energy
needs are met by
our own power
generation
capacity

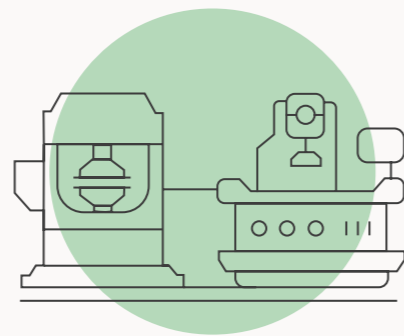
Pioneering supply chain sustainability for more than 20 years

Fiber – The Essence of Paper

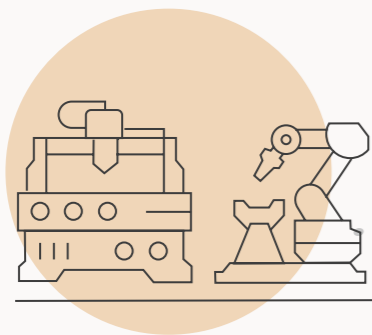
For more than 20 years, we've transformed high-quality raw materials into high-quality products – while continually finding ways we can all make a positive impact on the environment.



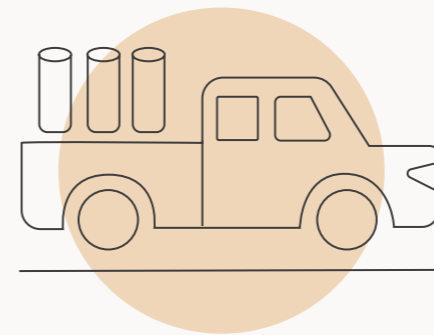
01
Stock
Preparations



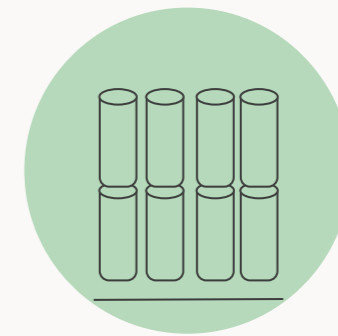
02
Paper
Making



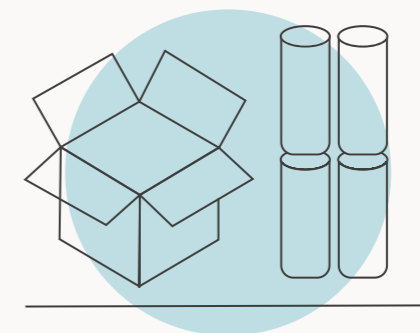
03
Winding



05
Distribution



04
Finishing reels
& Storage



06
Paper-Based
End product

Helping You Capitalize on Opportunities



Collaboration is the essence of partnership. We take our role as your partner seriously, working with you to capitalize on trends and opportunities.

From recycling innovation and lightweight packaging to e-commerce growth and point-of-sale developments, we work with you to enhance your competitive advantage.

"In the current market, it's more important than ever to work in true partnership with supply chains and customers. At MEPCO, we've always prided ourselves on this collaborative approach.

You see this in how we help customers adapt quickly to rising demand from e-commerce and POS. You see it in the ways we've ramped up safe production amidst pandemic conditions.

You see it in our approach to product innovation. And you see it in our ongoing environmental stewardship. It's a -360degree approach to fostering sustainable growth, benefiting customers and end users"

Ahmed Fazary, Chief Commercial Officer, MEPCO

Helping You Capitalize on Opportunities

Spotlight on: E-commerce

The rise in online and mobile shopping has been creating new demand for containerboard, with retailers worldwide needing cost-effective, sustainable material to meet their burgeoning packaging requirements.

Those requirements are expanding in the wake of Covid-19. Demand is increasing for quality packaging and agile partners. That's where MEPCO comes into its own, putting you in a strong position to capitalize on this opportunity.

We offer a one-stop shop for your containerboard requirements. It's a true partnership focused on quality, innovation, and value – so you're positioned to exceed your customers' expectations and drive growth in these unique market conditions.



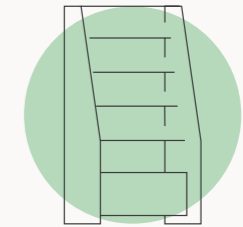
Helping You Capitalize on Opportunities

Spotlight on: Point-of-Sale

Your customers need sophisticated products and digital print techniques to stand out on the shelf.

MEPCO products are ideal inputs for creating differentiated displays and innovative products, from eye-catching point-of-sale to smart packaging.

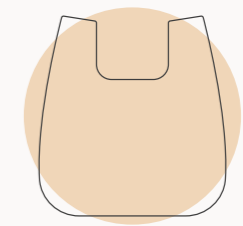
Not only do you get high quality and value with MEPCO's range, but you also get the fast lead times and logistics support needed to maintain a competitive advantage in this fast-moving area.



Spotlight on: Reducing Single-Use Plastics

With the increasing global concern about single-use plastics, we help you capitalize on opportunities to promote recyclable and biodegradable paper products.

MEPCO boasts a comprehensive range of containerboard and specialty paper products for all packaging requirements. Whether the end use needs to withstand high temperatures and humidity, be suitable for high-quality printing, or withstand rigorous handling – MEPCO delivers high levels of quality and value.



Health & Safety

We're proud of our track record – for championing safety in operations and for helping improve standards within supply chains.

Spotlight on: Covid-Secure Production

The safety and wellbeing of our people are top priorities. Our trademark agility has come into its own during the coronavirus pandemic – with the swift implementation of new health and safety protocols.

It's a comprehensive approach developed in consultation with staff and regulatory authorities. Quickly and efficiently, we've implemented new processes for disinfecting employee transportation, production facilities,

and offices. Shift patterns have been adjusted to allow for social distancing. And Covid-appropriate PPE is mandatory.

We're therefore in a strong position to continue safe manufacture to meet customer demands – continuing to exceed expectations around quality, innovation, and lead times.

Spotlight on: Cleaning Processes for Recycled Packaging

Recycled packaging doesn't just offer benefits around sustainability and the circular economy. It also enhances safety – within your supply chain and for your customers.

Robust material cleaning throughout production means contamination is removed

effectively and efficiently. From initial sorting to pulping and final stock preparation, MEPCO recycled products go through multiple cleaning stages, ensuring you and your customers benefit from maximum quality and maximum safety.



Social Responsibility

Working with customers, colleagues, and peers, we're spearheading initiatives that support thriving communities. We're at the forefront of promoting responsible working practices and ecological awareness. As an employer, education champion, and regional sustainability pioneer, we're active locally and nationally to make a positive social impact and improve our surrounding environment.



01.

Education & Empowerment

The Higher Institute for Paper & Industrial Technologies puts MEPCO at the forefront of skills development. We established it in 2013 as an independent, not-for-profit technical training centre that shapes high school

graduates into future leaders. It's trained more than 6,000 students since its inception, boosting employability, helping companies fill skills gaps and fostering sustainable development.

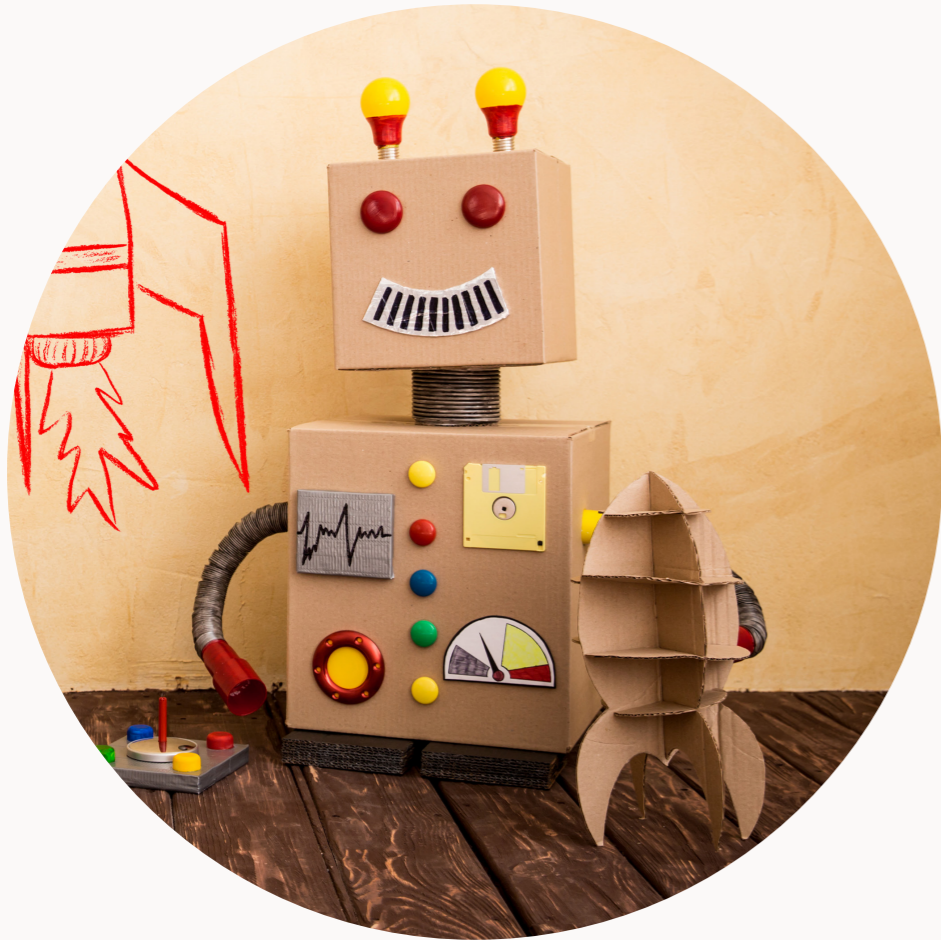


02.

Community Engagement Initiatives

Whether it's building beautiful gardens, planting trees around our facilities, delivering essential goods during coronavirus, or supporting employment opportunities, we're proud to be active members of our local communities. We partner with universities and

organizations to strengthen relationships and make MEPCO a magnet for the best talent. We're proud to have been recognized for these efforts, including being in the top 20 at the renowned Great Place to Work Awards and winning the Best Integrated CSR Award.




Over
 YEARS
OF PAPER INDUSTRY
EXCELLENCE

03. Recycling Awareness Programs

From school visits to public information campaigns, we're helping to change perceptions around recycling and to increase participation in household schemes. As education champions, we sponsor an environmental leadership course in partnership

with King Abdulaziz University. Our popular Friends of the Environment Convoys Initiative, also in partnership with King Abdulaziz University, creates recycling sorting centers across Jeddah. To date, we've provided more than a dozen locations across the city.



Learn more about how
we can help develop your
competitive advantage

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